

Community Care of North Carolina

Communities Connect

“Putting the Pieces Together...”

Creating Sustainability in the Community Care Program

June 3, 2008 – Seattle, Washington



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Leveraging State, Federal and Community Dollars

- Use enhanced PCCM fees to build infrastructure to launch program
 - ✓ Draws down federal match
 - ✓ No longer need a waiver
 - ✓ Pay “medical home” plus “community based networks”
 - ✓ Win-win-win (for patient, provider and the State)

Leveraging State, Federal and Community Dollars (continued)

- Collaborate and Partner with Community Providers and Agencies
 - ✓ Avoid duplication of services
 - ✓ Plenty of work for all
 - ✓ Maximize existing community resources and initiatives
 - ✓ Consider partnerships with PH, DSS, hospitals, AAA, AHECs, MH authorities and provider organizations

Set Reasonable Expectations but then Deliver them

- ✓ Choose initiatives that improve quality and save dollars
- ✓ Choose initiatives that can demonstrate a positive impact – room for improvement
- ✓ Be able to clearly measure your impact
- ✓ Create credible and meaningful reports for your stakeholders

Develop Program Ambassadors/Champions

- ✓ Need others to help you sell and keep your program
- ✓ Engage the provider community
- ✓ Create a strong support group that can tell your story
- ✓ Identify potential barriers and “turf concerns” and address them

Create Alternative Funding Opportunities

- ✓ State and National Grants
 - “medical home” is popular
- ✓ Partner with other organizations for grants and pilot initiatives

Once Infrastructure is Built... can be used to leverage new funds

- ✓ 646 – dual-eligible
- ✓ Healthchoice/SCHIP
- ✓ Medicare
- ✓ Case Management opportunities

Report... Adjust... Report...

Continuous Quality Improvement...

